

## **Matthew C. Susman**

PRINCIPAL

203.337.4236

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Matthew is a principal in Cohen and Wolf's Business & Corporate, Real Estate, Commercial Lending and Municipal Groups.

Matthew is a seasoned transactional attorney whose practice focuses primarily on commercial finance and real estate matters.

As counsel to financial institutions and borrowers in commercial lending transactions, Matthew often advises his clients on deal structure and helps quarterback the lending process from term sheet to closing. Over almost 35 years of practice, he has helped structure traditional and non-conventional financing transactions for both lenders and business owners, including the full range of asset-based and real estate secured loans, both direct and syndicated, with complex collateral structures.

A significant portion of Matthew's practice is the representation of commercial real estate developers and other property owners. Whether advising his clients in acquiring or selling real estate, negotiating leases on behalf of landlord or tenant clients, or helping them close mortgage loan transactions, Matthew understands that each client is unique. He helps them realize their goals by understanding their business and priorities, and helps position each client to successfully gain strategic advantages in completing their transactions.

Matthew is actively involved in the representation of municipalities with respect to economic development and privatization projects. He also advises individuals and small business clients in matters concerning choice of entity, business formation and succession issues, and asset and stock purchases and sales.

Throughout his career, Matthew has been actively involved in supporting cultural and civic organizations in his community. He serves on the Board of Directors and Executive Committee of both New Haven's Shubert Theater and Goodwill of Southern Connecticut, and serves as a board member of WSHU Public Radio. He is also a member of the Executive Committee of the Commercial Law and Bankruptcy Section of the Connecticut Bar Association, and is a member of the CBA's Commercial Finance Section. He previously served on the boards of the New Haven Arts Council and the New Haven Ballet, and served as the Hamden, Connecticut representative to the Board of Directors of the South Central Connecticut

Regional Economic Development Corporation.

## **PRACTICE AREAS**

Commercial Lending

Business & Corporate

Real Estate

Municipal

## **EDUCATION**

Fordham University, J.D., 1984

Columbia University, A.B. 1979

## **ADMISSIONS**

Connecticut

New York

Vermont

## **HONORS & AWARDS**

Best Lawyers in America<sup>®</sup>, Real Estate, 2010-2023

Best Lawyers in America<sup>®</sup>, Banking & Finance Law, 2013-2023

Best Lawyers in America<sup>®</sup>, Commercial Finance Law, 2023

Best Lawyers in America<sup>®</sup>, Commercial Transactions / UCC Law, 2023

Chambers USA – America's Leading Lawyers for Business, Real Estate Law, 2017-2019, & 2022

Martindale AV<sup>®</sup> Preeminent™ Rating

Moffly Media's "Top Lawyers in Fairfield County", Business Law, 2021

## NEWS

Cohen and Wolf Selected as Finalist for a Corporate/Strategic Deal of the Year award by M&A Advisor  
11.17.2022

Twenty-eight Cohen and Wolf, P.C. Attorneys Recognized by Best Lawyers® 2023 in America  
08.18.2022

Cohen and Wolf, P.C. Recognized in Chambers USA 2022 Rankings  
06.10.2022

Cohen and Wolf Advises Consumers Petroleum of Connecticut in \$151 Million Sale  
04.08.2022

Cohen and Wolf Attorneys Named in *Best Lawyers*® 2022 Edition  
08.19.2021

Twenty-one Cohen and Wolf Attorneys Named to Moffly Media's 2021 "Top Lawyers in Fairfield County"  
List  
*Moffly Media*, 02.28.2021

Cohen and Wolf, P.C. Attorneys Named in *Best Lawyers*® 2021 Edition  
08.20.2020

Twenty Cohen and Wolf, P.C. Attorneys Named to the 2020 Best Lawyers® List  
*Best Lawyers*®, 08.15.2019

Cohen and Wolf Recognized in Chambers USA 2019 Rankings  
*Chambers USA*, 05.03.2019

Nineteen Cohen and Wolf, P.C. Lawyers Recognized in The Best Lawyers In America© 2019  
*Best Lawyers*®, 08.15.2018

Cohen and Wolf, P.C. Recognized in Chambers USA 2018 Rankings  
*Chambers USA*, 05.15.2018

Nineteen Cohen and Wolf Attorneys Named Among "The Best Lawyers in America"© 2018  
*The Best Lawyers in America*©, 08.15.2017

Cohen and Wolf, P.C. Recognized in Chambers USA 2017 Rankings  
*Chambers USA*, 05.26.2017

Cohen and Wolf, P.C. Attorneys Named Among The Best Lawyers in America© 2017  
*The Best Lawyers in America© 2017*, 08.15.2016

Cohen and Wolf Attorneys Named Among "Best Lawyers in America" for 2016  
*Best Lawyers®*, 08.17.2015

Cohen and Wolf Attorneys Named Among "*The Best Lawyers in America*" for 2015  
*The Best Lawyers in America©*, 08.18.2014

Sixteen Cohen and Wolf, P.C. Attorneys Named Best Lawyers in America® 2014  
*Best Lawyers*, 08.15.2013

Cohen and Wolf Names Two New Principals  
12.31.2012

Fifteen Cohen and Wolf Attorneys to be Included in the Best Lawyers in America - 2013 Edition  
*Best Lawyers*, 08.23.2012

Matthew C. Susman Joins Firm as Special Counsel  
09.22.2011

## PROFESSIONAL AFFILIATIONS

American Bar Association

Connecticut Bar Association

- Executive Committee Member of Commercial Law and Bankruptcy Section
- Member of Commercial Finance Section

New Haven County Bar Association

- Executive Committee Member

## SUPPORT STAFF

Gina Sullivan  
203.337.4163  
gsullivan@cohenandwolf.com

## COMMUNITY INVOLVEMENT

Shubert Theater, Board of Directors and Executive Committee Member

Easter Seals Goodwill Industries, Board of Directors

WSHU Public Radio, Board of Directors

